



## About Us

Zaca Mesa Winery & Vineyards is a family-owned and operated business located in the heart of Santa Barbara County's premier wine growing region. Established in 1973, we fuse the past with the present by combining Old World Winemaking practices with innovative farming and vineyard techniques.

Our location, surrounded by the San Rafael Mountains offers stunning office views of both vineyard and mountain landscapes.

## About Our Open Role

We are seeking a motivated and enthusiastic individual to join our dynamic sales and hospitality team as a Tasting Room Associate. The Tasting Room Associate is responsible for engaging the customer in a professional and gracious manner, while providing an authentic wine tasting experience with our portfolio of ultra-premium Rhône and Burgundian varietal wines.

The major responsibilities of this position include:

- Communicate Zaca Mesa's history and company culture to the customer in a knowledgeable, professional, and courteous manner that is consistent with our brand messaging.
- Pour tasting flights to both small and large groups while sharing enticing Zaca Mesa wine and vineyard information.
- Create opportunities to promote the sale of wine, club memberships, events, and merchandise to customers.

## About You

Words that people use to describe you include charismatic, approachable, flexible, and a master multi-tasker. You perform well under pressure while maintaining a positive attitude. You are customer-service oriented and aim to ensure our guests needs are met, especially during high-traffic weekend days. You are a team player who is accountable and dependable and appreciate that, in a small business environment, everyone pitches in to ensure all tasks are completed and goals are met.

## What You Bring

- Minimum of one to three years related experience (previous customer service & retail experience preferred).
- Minimum of one year experience in the wine industry preferred.
- High school diploma or AA degree; or a combination of education and experience.



- Willing to work holidays (closed on major holidays), weekends, and extended hours.
- Ability to stand for extended periods of time.

### **What We Offer**

We are a team of wine industry professionals and enthusiasts alike. If you appreciate wine, enjoy sales and hospitality, and would like to provide the ultimate wine country experience, we would be interested in having you join our dedicated team. We offer sales incentives to reward exceptional performance in addition to a competitive base rate for both part-time and full-time team members. We provide extensive training, tools, and, most of all, first-class wines to sell, in order to set our applicants up for success.

Please submit your resume and cover letter to [paul@zacamesa.com](mailto:paul@zacamesa.com). We look forward to meeting you!